

# Ningbo Xinda Group Co., Ltd. "AUGUST" Application Form For Distributor or Agent

## I. Basic Information of Applicant

Name of Applicant: (your company)

Company status: (please tick the relevant boxes, and more than one boxes may be ticked)

<input type="checkbox"/>	Manufacturer	<input type="checkbox"/>	Trade Company	<input type="checkbox"/>	Import & Export Corp
<input type="checkbox"/>	Distributor	<input type="checkbox"/>	Retailer	<input type="checkbox"/>	Agent Buying Office
<input type="checkbox"/>	Wholesaler	<input type="checkbox"/>	Others (please indicate):	<input type="checkbox"/>	Manufacturer

**Country:**

**Address Line:**

**Postcode:**

**Tel:**

**Fax:**

**E-mail:**

**Website:**

**Key Contact Person:**

## II. Organization for Applicant's Company

Personnel	Staff Number	Manager Name	Manger Educational Background
CEO / Legal - representative			
Executive / Top management			
Sales Force			
After-sales			
Service Staff			
Technical personnel			
Production people			
Quality control personnel			
R&D Personnel			

**III. Operation Description of Applicant's company**

Business scope:

Major products for sales:

Brief introduction of completed key projects:

**Operation mode of the Applicant in Year 2006**

Retail, please list the main regions or cities where your customers are at present:

Redistribution, please list the main regions or cities where your customers are at present:

Wholesale, please list the main regions or cities where your customers are at present:

Others (please specify):

**Classification of major clients of the Applicant:**

Retail clients Sales ratio	
Governmental projects ratio:	
Industrial clients Sales ratio:	
Projects Sales ratio:	
End clients Sales ratio:	
Other type of clients (please specify)	
Turnover for the previous year (in USD):	
Planned turnover for this year (in USD):	
Countries or regions where business activities are conducted currently:	

**IV. Financial information of the Applicant optional**

Date of registration: \_\_\_\_\_

Registered capital: \_\_\_\_\_ US\$

Where did you hear about our products:

Main reason for distributing our products:

### V. Application Items

The applicant must have a business plan, strict execution measures and a strong desire to become a global trade partner of China Ningbo Xinda Group in form of: (only one option can be chosen).

	<b>Agent</b>
	<b>Exclusive Agent</b>
	<b>Authorized Distributor</b>
	<b>Exclusive Distributor</b>

Countries or regions in which the applicant is interested:

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Products in which the applicant is interested: Please specify based on available catalogue.

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Cooperation period expected by the Applicant: In years after signing the agreement

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Signature of the Applicant's legal representative: \_\_\_\_\_

Date of application: \_\_\_\_\_

Seals of the Applicant: \_\_\_\_\_

If the Applicant has any additional information about its operation capability or other aspects, please include an additional page.

**Notes:**

**I. Basic conditions of the Applicant:**

1. The Applicant should have permanent office or business locations for production, inspection and exhibition of the products as well as customer reception;
2. The Applicant should have legal rights for importing products into his region or country;
3. The Applicant should have no bad operation performance over last three years and enjoy good market reputation;
5. The Applicant should have professional salesmen or teams and be capable of providing timely and excellent after-sales services.

**II. Procedures**

1. As shown in Application Form, fill in appropriate blanks in English in details.
2. After signature and seals of the Applicant's legal representative, please attach the following certificates with the Form when required by us:
3. Applicant's cooperation plans written in English,
4. Valid copies of business license,
5. Legal representative's ID verification,
6. Import permit
7. Qualification certificates issued by governmental authorities
  - a. for production,
  - b. sales,
  - c. installation,
  - d. maintenance(one copy per document if and when applicable),

and please sent them to the following address by express:

**Mailing address:**

Ningbo Xinda Group Co., Ltd. "AUGUST"  
Dongwu Town, Yinzhou District,  
Ningbo City, 315113  
Zhejiang Province,  
China

ATTN: August Screw Compressor Marketing. Attn: Mrs. Bella Yue  
Customer Care Service- Overseas Sources Center

**Fax:** +86 574 88 33 61 61 **Phone:**+86-574 88 33 68 68 **Skype:** xinda-customer-care

We will get in touch with you and discuss the further steps of establishing our cooperation after receiving above-mentioned documents.